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## Fireside Chat with Mr Lawrence Wong, Minister for Finance



L-R Minister for Finance, Mr Lawrence Wong, Mr Ven Sreenivasan, Associate Editor, SPH, Dr. T. Chandroo, Chairman SICCI.

The Singapore Indian Chamber of Commerce and Industry (SICCI) hosted Singapore's Minister for Finance, Mr. Lawrence Wong for an engaging fireside chat as part of a series of dialogue sessions with government leaders and members and board members of SICCI. The third of the series of fireside chats was timely since Singapore is entering the transition phase towards reopening.

SICCI and the audience had the opportunity to share what they look forward to in the upcoming Budget 2022 speech in Parliament, and how the government and business community can work together to grow the economy in spite of the challenges ahead.

He affirmed the role of the ethnic Chamber as an important pillar of multiculturalism in Singapore. Overall, it was an engaging session with Minister Wong, who is part of the fourth generation of Singapore leaders.

Writing on his Facebook page, Finance Minister Lawrence Wong noted that his Ministry's pre-budget engagement sessions are also starting to gain momentum.

He added, "Earlier this week, I joined the Singapore Indian Chamber of Commerce & Industry and its members at a fireside chat. The SICCI has conveyed to us their "wish list" for the Budget. We will continue to take this and other suggestions into consideration as we prepare for Budget 2022.





Mr Atul Temurnikar, of Global Indian International School - The Media Sponsor, receives a token of appreciation from Chairman, SICCI, Dr. T. Chandroo.



Guests welcome Minister for Finance, Mr Lawrence Wong to the Fireside Chat

Mr Piyush Gupta, CEO of DBS, and the venue sponsor accepts a token of appreciation from Chairman, SICCI, Dr. T. CHandroo.



Guests engage in dialogue with the Finance Minister



SICCI Board of Directors, Advisors and Past Chairmen at the Fireside Chat with Minister Lawrence Wong



## FSIO: The Glue That Binds

You must have heard this quote all too often especially when someone talks about Indians and the Indian community.

"Two is a company, three is a crowd".

And when it comes to Indians, the standing joke is as more numbers get together, the less merry it may turn out to be.

It's time to correct the naysayers.

25 organizations from the Indian community in Singapore have decided to buck that trend and impression that the more Indian organizations get together, the more fractious they become.

### Getting Down To Business

Ever since the announcement of the formation of the Federation of Singapore Indian Organizations or FSIO, under the auspices of the Singapore Indian Chamber of Commerce and Industry (SICCI), they have gotten down to serious business of tackling some of the woes and bugbears that the organizations have faced post Covid-19 and what can be done together as a grouping to voice the concerns to the relevant authorities especially with the gradual opening up of different sectors of the economy.

I have had the privilege of sitting through the several dialogues that have been conducted this far with these organizations and the sessions have been led by SICCI Vice Chairman, Kishore Daryanani and Honorary Treasurer George Abraham. Let me give you a quick snapshot of some of the things the 25 organizations together with SICCI want to explore and do together.

They want to help as many people as possible both locals and foreign workers facing different problems and challenges like job losses, the need to return back to India to attend to urgent family issues, stranded in India and unable to return to Singapore to resume work and foreign students coming here to study being taken advantage of by agents both back in India and when they land in Singapore.

The organizations also want the younger generation and womenfolk from their groups to come together and share best practices on the whole range of activities that they have on a regular basis. Be it in the form of sports or forums or just getting together to whip up some favourite Indian dishes from the different communities over a cup of hot masala chaai. Why Not! And let us not forget the rich cultural arena of song, dance, music and colours. There is just so much to share and do together. So where is the time to be "fractious."

### Taking Baby Steps

FSIO is still in its infancy and there is much work to be done, says SICCI's Chairman Dr T Chandroo. But there is no time to relax. Its action, action, action.

The leaders of the various affiliated Indian organisations can look forward to a few developments in the next few months.

First, on the cards, a steering committee made up of representatives from both SICCI and the FSIOs to map both short term and long-term programmes to engage as many members as possible. The plan is for the steering committee to be headed by a representative from the SICCI Board with co-chairs appointed from the FSIO members.

SICCI also wants the members of FSIO to cross share its various activities and programmes and for this they have been urged to take advantage of SICCI Connects, this very newsletter which has a reach of almost 10,000 readers. So do let us know about your activities and we will be happy to share them on this bulletin

And last but not the least, compiling all the valuable feedback that FSIO leaders have given to us so they can be flagged and referred to the relevant government agencies and the High Commission of India for their necessary consideration and follow up.

The Indian community, its leaders, people, and organizations have continuously shown that they can together do their part to help the less fortunate, our migrant workers, foreign domestic workers, and the man in the street in need of just a listening ear in the last one and a half years.

Unity is our strength and that is precisely what FSIO strives to be the glue that binds everyone for a common cause to further uplift the community as the nation phases into the endemic era of Covid-19.



**S Ramesh, Editor**

## Taking to the skies again

"Ladies and gentlemen, we will be dimming the cabin lights shortly for take-off. Please keep your seatbelts fastened."

For most Singaporeans and SICCI members who travel regularly for business and leisure particular to parts of India, it has been months since they have heard these words on board a flight out of Singapore especially to different parts of India.

Well, the long wait is finally over.

Come 29 November 2021, the first few flights under the Vaccinated Travel Lane began operations to India. Three cities were chosen for the flights to land and take-off from- Delhi, Mumbai and Chennai.

And hot on the heels of the announcement, several carriers have also announced plans to resume flights between India and Singapore and travel agents in Singapore report that tickets have been snapped up quite quickly too. No surprises at all with the year-end school holidays already begun.

### SICCI Lauds Announcement

On 15 November 2021, Transport Minister, S Iswaran announced the opening of more Vaccinated Travel Lanes for two-way travel among them India and Indonesia.

A move much welcomed by the Singapore Indian Chamber of Commerce and Industry (SICCI).

Its Chairman, Dr T Chandroo in a media statement said the Singapore Indian Chamber of Commerce and Industry (SICCI) was most heartened by the announcement as India is a country close to the hearts of many SICCI members and the Indian business community at large.

"We are further delighted that short term work passes and visit passes will also be issued, thus slowly reviving the tourist industry with arrivals from the Indian sub-continent. This will be a major boost to businesses in the Little India district in particular and the hotel industry".

Dr Chandroo added that during its on-going feedback and dialogue sessions with Indian businesses and now with the newly formed Federation of Singapore Indian Organisations (FSIO), a constant concern amongst members was the inability of foreign manpower stuck in India to return back to work in Singapore, resulting in a severe shortage of manpower in our member companies

"Equally of concern is the difficulty faced by Indian nationals working here of not being able to travel out of Singapore due to the lack of flights and rules that prohibit the entry of work pass holders, in the interest of containing the virus in Singapore," said Dr Chandroo.

He concluded, "With the latest announcements on the relaxation, SICCI is confident that our members will take all the necessary steps to facilitate safe travel of their workers and staff and at the same time play a responsible role in keeping the workplace a safe one for everyone. We look forward to working hand-in-hand with the government agencies in making the latest measures and the opening up of travel to and from India a success".

### Bilateral Discussions

Separately, India's External Affairs Minister Dr S Jaishankar was in Singapore recently for the Bloomberg New Economy Forum and he has posted on his Facebook page of a series of meetings he has held with Singapore leaders, among them Prime Minister Lee Hsien Loong and Transport Minister, S Iswaran.

Dr Jaishankar says both he and Minister Iswaran discussed enhancing travel arrangements between the two countries.

So, while you pack your bags and make your way to your favourite holiday destination in India, always remember to keep that mask on, stay safe and practice social distancing wherever you go. The good old habits cultivated in Singapore will always stand us in good stead.

I am sure you just can't wait for the pilot to announce, "Cabin crew prepare the aircraft for landing"!

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## Championing Mental Health Awareness



Madam Kong Ching Mei, Dr T. Chandroo and Mr Mohamed Zailani Mohamed Said are among the volunteers recognised by Silver Ribbon Singapore at its inaugural long-service award event on Saturday. PHOTOS COURTESY OF MADAM KONG CHING MEI SILVER RIBBON SINGAPORE

Volunteers who have been involved with the mental health advocacy organization Silver Singapore were recently honored for their long service.

Among them is Chairman of the Singapore Indian Chamber of Commerce and Chairman and Chief Executive of Modern Montessori International Group, 67-year-old Dr T Chandroo.

Dr Chandroo who joined its board ten years ago is currently the vice-president and has been helping to guide the organization's policies and direction.

He noted in a recent interview with the local media that the organization's first and foremost objective is to help people with mental health problems and to help them out of the tunnel and see a very bright light.

Congratulations Dr Chandroo!

## FICCI-SICCI Survey

The Singapore Indian Chamber of Commerce's close links with other business federations span far and wide and one of them is with its counterpart from India, the Federation of Indian Chambers of Commerce and Industry (FICCI)

Most recently, SICCI's been working with the Federation of Indian Chambers of Commerce and Industry (FICCI) to undertake a survey to help develop a better understanding of the contribution of businesses owned by people of Indian origin to the Singapore economy.

The survey is supported by the High Commission of India in Singapore and is, in collaboration with a knowledge partner Grant Thornton

SICCI Chairman Dr T Chandroo says the survey is highly significant as it will highlight the role Indian businesses play as investors, employers and growth engines of the Singapore economy.

The survey concluded on 21 November 2021 and its results are awaited.

## Business Dynamics with Covid

Transforming once's business habits and model has been an on-going topic for many companies and industries ever since the onslaught of Covid-19 and members of GOPIO Singapore have not been spared either.

The GOPIO International Business Conference 2021 was held on Saturday, 9 October 2021.

The event was organised and hosted by GOPIO Singapore, its first online international conference.

The event helped connect business minded people of the Indian diaspora and provided a platform for participants to network and gain a plethora of knowledge about Business Dynamics with Covid.

SICCI Chairman, Dr. T. Chandroo was the Guest-of-Honor while Mr Hari Krishnan Muthusamy, President of GOPIO Singapore chaired the conference.

## Getting Ready To Go Green

The Singapore government has already announced its targets- achieve net zero submission by 2050 through improving energy efficiency.

And it's high time companies including SICCI member companies swing into action to achieve this goal.

SICCI is helping members get started on this journey so they can be ready in time.

It is working closely with companies which are offering energy assessments in Singapore. Some of these companies are already in touch with SICCI offering attractive packages and perhaps SICCI members may want to find out more about some of the packages being offered for energy assessment.

Let us not forget that government is moving toward a green economy and in the future government incentives are likely to be linked to a company's 'green score'

While this may be some time away, it's better to start transitioning now to get ready for the green future.

## HEART DISEASE & DIABETES: HOW TO MANAGE & PREVENT

16 NOV 2021 (TUE)  
AT 4 PM - 5.30 PM



**Chairperson**  
**Mr. George Abraham**  
Board Director & Treasurer,  
Chairman, Admin Committee  
SICCI

**Speaker**  
**Dr. Rohit Khurana**  
Director and Consultant Cardiologist  
The Harley Street Heart and  
Vascular Centre  
BMChB (Oxon), MA, PhD,  
FRCP, FESC, FACC

**Host**  
**Mr. France Zaguirre**  
Financial Services Manager  
SP-Vision Financial  
Authorised representative of  
AIA Singapore Private Limited  
(Reg. No. 20106386R)



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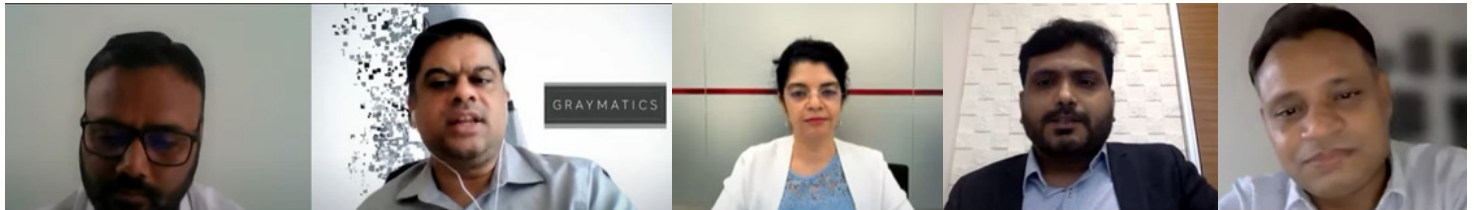
CC-MH-501-2021

## Heart Disease & Diabetes Webinar

This was an interesting webinar which had a little bit of everything. From prevention of heart disease and Diabetes, to living with them, and also the importance of insurance & and different types there are. Dr Rohit Khurana is a cardiologist practising at Gleneagles Hospital and Mount Elizabeth Hospitals, Singapore. His clinical interests are in coronary artery disease and resistant hypertension, and in treating these conditions with catheter-based interventions. He described the different aspects of cardiovascular diseases and the tools used to manage the risk. He has developed a 10 year predictive tool to help patients manage diabetes. He also spoke about the benefits of Libre devise to help monitor blood sugar. He highlighted how healthtech would increasingly change the landscape of not only medical care but also how insurance policies are designed for the future.

Catch the session here: [Link](#)

## Smart Solutions for Post COVID19 cities



L-R Mr Satish Matade, Mr Abhijit Shanbag, Ms Anju Jaswal, Mr Pradheep Kodi, Mr Raghunath Babu

In this webinar, the speakers gave us a glimpse of what to expect in terms of smart-city infrastructure in the next few decades. COVID-19 has accelerated a lot of technology development from drone delivery technology to tracking foot traffic. Mr Abhijit Shanbag from Graymatics showcased their AI driven video analytics for traffic management, visitor tracking and airport security. Mr Pradheep Kodi from iBay spoke about their Smart Mat inventory system, integrated chat communications and delivery automation solutions. Their latest initiative in offshore drone based delivery to ships that have harboured in our shores is a case in point. Mr Raghunath Babu from Surbana Jurong spoke about their smart planning systems for urban city management and emphasized the need for environmental sustainable governance (ESG) frameworks for post Covid19 cities.

He highlighted that real-time sensing, digital twinning, telepresence and ESG would be significant elements of smart city planning in the future. Ms Anju Jaswal from AZBIL spoke about building smart societies rather than just smart solutions. The importance of human centricity in the planning and development of smart solutions would become more important post COVID19. They have developed solutions for Smart Workplaces, Smart Buildings and Smart Area Management.

Watch the webinar to learn more. [Link](#)

## Meeting with Mayor Central Singapore CDC, Ms Denise Phua



The inaugural meeting with Central Singapore District was attended by Mayor Ms Denise Phua and her delegation. SICCI was represented by Dr T Chandroo, Chairman, Mr. George Abraham, Board Member, Treasurer, Mr Kishore Daryanani, Board Member, Mr Johnson Paul, Honorary Secretary of SICCI and Mr Kevin Chong, Centre Director of SME Centre@SICCI. The discussion focussed on the opportunities to work together to promote entrepreneurship, provide a platform for remote working and training of unemployed Singaporeans in flower making and cooking of Indian cuisines which currently relied on foreign labour and digitalisation. SICCI looks forward to serving and strengthening the small and medium enterprises in the Jalan Besar GRC.

## PEP-SBF Awards 2021

### Driving Transformation Together

Dr. T Chandroo, Chairman of SICCI, attended the Pro-Enterprise Panel - Singapore Business Federation (PEP-SBF) Awards 2021 held on 17 November 2021. Minister for Trade and Industry Mr Gan Kim Yong graced the 21st Pro-Enterprise Panel - Singapore Business Federation (PEP-SBF) Awards event. During the annual event, businesses and government agencies are recognized for their contributions to strengthening Singapore's pro-enterprise environment. 21 awards were presented at the event to individuals, businesses, trade associations and chambers (TACs), and government agencies.

As part of his opening remarks, Mr Gan emphasized that regulators play a key role in driving change by keeping track of emerging trends and supporting businesses that want to launch new and innovative products or improve their processes. Singapore's ability to respond quickly to new developments in partnership with the private sector was a key strength in managing the COVID-19 pandemic, he said.

During the event, the enhanced GoBusiness portal was also unveiled. Business owners can access various Government e-services and resources through GoBusiness ([www.gobusiness.gov.sg](http://www.gobusiness.gov.sg)). Improvements, including a personalized dashboard for transacting with the Government and e-Advisers to offer recommendations, were developed closely with the business community in Singapore.

## SICCI Delegation Visits ITAP 2021

SICCI delegation's visit to Industrial Transformation ASIA-PACIFIC (ITAP) 2021 on 24th November 2021

Industrial Transformation ASIA-PACIFIC (ITAP) is a strategic platform that evolves with the industry and is shaped by the leaders and experts in support of their transformative initiatives towards Industry 4.0. This year, it has returned as a hybrid event from 22-24 November 2021.

Invited by Mr Douglas Foo, President of Singapore Manufacturing Federation (SMF), the strategic partner of ITAP, a group of SICCI members led by Chairman Dr T. Chandroo has visited ITAP 2021 on 24th November at Singapore EXPO.



The delegation was greeted and received by Mr Lawrence Pek, Secretary-General of SMF (first row, 2nd from left) and Mr Chua Wee Phong, Chief Executive of Constellar.

*cont'd*



The delegation had a tour at ITAP with visit to I4.0 Experience Zone (hosted by Singapore Polytechnic), Whole-of-Government pavilion, Siemens, iSMART Consortium and other exhibitors under Singapore Pavilion etc.

A total of 15,000 participants from 50 countries participated in the exhibition, showcasing their digital transformation products and sharing their experiences in keeping their organizations current in the transformation arena.

During the Covid-19 endemic period, strengthening industrial resilience was as important as the recovery of various countries. ITAP 2021 emphasized this theme. The two main pillars of ITAP 2021 are human resources and empowering technology which were key to building the resilience and continuity of a world that is resistant to Covid-19.

## TORFX - International Money Transfer

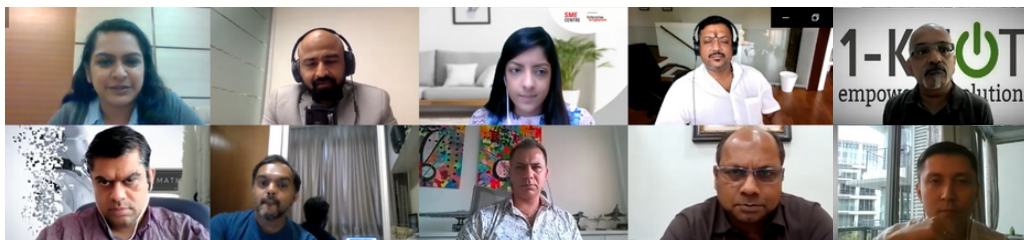
The poster is for a seminar titled "INTRODUCTION TO INTERNATIONAL MONEY TRANSFER SERVICES TO SICCI CLIENTS & MEMBERS". It features the Singapore Indian Chamber of Commerce & Industry logo and the TORFX logo. The speakers listed are Mr. Kishore Daryanani (Chair of the Session, Vice Chairman, SICCI), Mr. Stuart Giles (Guest Speaker, Head of BD Development, TORFX Asia Pacific), and Mr. Radhesh Vijayan (Guest Speaker, CEO, TORFX Singapore). The event is scheduled for 29 November, 2021, at 2.30 pm SGT via Zoom. A QR code is provided for registration, with the URL <https://bit.ly/siccitortex>. Contact information for enquiries is also provided.

On 29 November 2021, SICCI in collaboration with TORFX conducted a seminar on "An Introduction to International Money Transfer Services". This was meant for SICCI clients and members only.

Mr Stuart Giles spoke about the differentiated and layered approaches to money transfers that TORFX simplifies. The product showcase pertained to the special offering that SICCI members and clients enjoy. More details of the offering are available on page 24 of this newsletter.

Watch the webinar here: [Link](#)

## Membership Networking session



The Singapore Indian Chamber of Commerce and Industry held a members networking session on 19 November 2021.

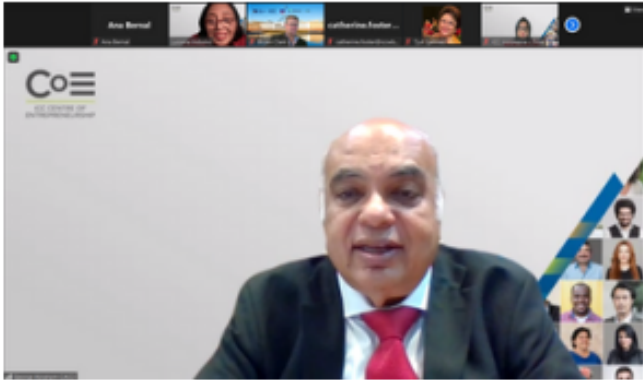
The session was attended by nine of our SICCI members from various business sectors. These small group networking sessions are conducted monthly to address any issues or concerns that members have and help them connect with other entrepreneurs.

Mr Raj Kumar Perumal, Chairman of Membership Committee, and SICCI Board Director together with Mr JK Saravana, Vice Chairman of Membership Committee and SICCI Board Director, hosted the session and the following members were present :

- Mr Mohammed Samiullah
- Mr Kanan Packrisamy
- Mr Arun Ganapathy
- Mr Anupreet Singh
- Mr Iman Aqas
- Mr Eliyathamby Narasinghan

SICCI looks forward to hosting more of such events in the future, connecting more of our members one to one another, both online and in person.

## Trade Finance in Asia: Harnessing Digital Solutions to Empower SMEs to Trade Now



### Empowering Asian SMEs

The urgent need to empower small and medium enterprises (SMEs) in Asia to harness digital solutions to trade now.

That was a subject matter of a webinar organized by the International Chamber of Commerce on 30 November 2021.

Among the speakers at the session was the Honorary Treasurer of the Singapore Indian Chamber of Commerce and Industry, Mr George Abraham. Mr Abraham, who is also the Chairman of the SME Development Council of CACCI (Confederation of Asia Pacific Chambers of Commerce and Industry) has been instrumental in championing for the cause of SMEs in the Indian business community in Singapore.

### ICC Trade Now

Among the subject matters discussed during the session- addressing the trade finance gap in Asia and challenges and opportunities faced by SMEs.

The conference observed that because of the Covid-19 pandemic, the extent of worldwide losses was estimated to be between 3.6 to 6.3 per cent of global GDP in 2021.

27 to 30 percent of these worldwide losses accrue to developing Asian economies.

Hence the call to the business community and governments to come together to address the growing trade finance gap and help unleash the full potential of Asian businesses.

And the International Chamber of Commerce is looking to spearhead this effort with ICC Trade Now.

This is a global campaign that aims to connect SMEs to innovative trade finance solutions to support SMEs in Asia.

## SICCI LAUNCHPAD 2022

**SICCI LAUNCHPAD**  
சிறந்த தொழில் முனைவருக்கான தேடல்!

Brand New Prestigious Indian Entrepreneur Competition

Seeking Singapore's Next Best Start-up Businesses!

An Opportunity to present your Start-up Business to a panel of Reputable Investors.

● If you have a Start-up Business (less than 3 years), then this Competition is your ticket to Success!

● Singaporean or PR ● 18 Years & Above

Partnered by:  
Singapore Indian Chamber of Commerce & Industry

**TOP 5 FINALISTS CAN WIN INVESTMENTS OF UP TO \$250,000!**

**Join Now** Email your details to: [evtamil@mediacorp.com.sg](mailto:evtamil@mediacorp.com.sg)  
Closing date: 10 Dec 2021

### A call to lead the change

The search is on once again for the Indian start-up that can lead the change.

### SICCI Launchpad is back again.

Do you have the mettle and charisma to entice the investor community to fund your innovation? Here is your golden opportunity to display this through the SICCI Launchpad programme.

Launchpad is a reality show in collaboration with MediaCorp's Vasantham. This will be aired on TV from January to March 2022 and will have 24 contestants. They will vie for the top five positions which will then entitle them to investments from corporates. To take part in the competition you have to be 18 years old and above and be a Singaporean or Permanent Resident. And the top finalists stand to win investments of up to \$250,000 dollars.

### Launchpad kicked off in April 2021

The Launchpad programme kicked off earlier this year with IIT Kanpur's Start-up Innovation and Incubation Centre and the aim was to create well-established global brands that thrived on excellence and innovation. The first competition was held virtually involving nine qualifying contestants- five from Singapore and four from India.

## Vigilantech Security Management

### 1. Tell us about your business

VSM: Vigilantech Security Management Pte Ltd was established in 1996 under the Singapore Police Force Ordinance, and is licensed by the Police Licensing Regulatory Department to provide uniform security guard services, executive protection and other professional security consultancy services. We believe in providing the best security solution for our clients which includes combining quality and efficient manpower, service excellence and advanced security technology.

### 2. What were some of the challenges you were facing?

VSM: Manpower constraints, unable to get on time updates, too many follow-ups, tedious

### 3. What were the impact of these challenges if left unsolved?

VSM: Affects business expansion, more time wasted in daily chores, unable to comply to government regulations.

### 4. What motivated you to solve the challenges?

VSM: To be one of the early starters in the industry



### On the help rendered by SME Centre

### 5. How did you know about SME Centre?

VSM: Got introduced by an earlier Group Based Upgrading Project which BA was the program manager

### Q6. How did the Business Advisor help you?

VSM: BA had shared the vision of how my company can tap on government support to improve our operations greatly by introducing automation in our daily process.

### 7. What were the benefits/impact because of the advice rendered by our BA?

VSM: Through the business advisory, BA is able to share the benefits of being an early adopter of remote control room which helps us to secure new businesses and automate a lot of our processes.

### 8. What advice would you give to other business owners facing (similar) challenges?

VSM: Do not wait for legislative to pass through before you start the automation, the pain is there, especially when you have to factor in the monetary cost, but the long term benefits are great.



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**SME  
CENTRE  
@SICCI**



## FSIO : The Road Ahead

Intensifying its dialogue and outreach, that is what the Singapore Indian Chamber of Commerce and Industry (SICCI) has been doing with its outreach to partner organizations who have come on board to be part of the Federation of Singapore Indian Organizations (FSIO).

Three dialogue sessions were held in November 2021 reaching out to nearly fifteen leaders from the various organizations ranging from the Gujaratis, Sikhs, Tamil teachers, writers, and poets.

Welcoming the members at the sessions was SICCI Vice Chairman, Mr Kishore Daryanani who thanked the community leaders for their selfless sacrifices in improving the lives of the Indian community in Singapore through a whole range of programmes whether it is to help and uplift the needy or to engage youth and empower women

While SICCI Treasurer George Abraham made it a point to emphasize at every session that SICCI was not out to "take over" the member organisation by bringing them on board FSIO.

Said Mr Abraham, "We hope that the Chamber can be of some help to work towards new ideas with the partner organizations which have come to us. You don't have to be a member and we hope we can work with your organization to build this togetherness".

Mr Abraham added that what's needed is for the organizations to surface issues of concern and share programmes with SICCI and the organisations bodies which have come on board so that areas of common interests can be jointly explored, and talents harnessed upon for the common good of the Indian community.

A point which was wholeheartedly welcomed by the dialogue participants.

### Areas of Interest

Dialogue participants shared some of the areas of interest where SICCI can play a part.

One of them is in the area of jobs search. FSIO members would be keen to know some of the sectors where job openings are available and this can be shared with their groupings for those who are looking for jobs.

Mr Abraham explained that SICC regularly updates its jobs portal and available jobs are also published in the SICCI newsletter which members can receive and disseminate to their community.

To have a better understanding of the manpower needs of the various Indian organizations in Singapore, SICCI is considering undertaking a collaborative study on the

workforce requirements for SICCI's members and that of the Little India Shopkeepers' Heritage Association (LISHA).

Mr Arun Mahizhnan who heads one of the organizations in the FSIO proposed this and SICCI feels that such a study is most timely post-pandemic.

The plight of foreign students coming to Singapore was another issue raised by community leaders both from the Singapore Gujarati Society and the Singapore Khalsa Association,

The concern was that they were being made promises by greedy agents both back in India and in Singapore but get the raw end of the deal when they land in Singapore, end up doing odd jobs to make ends meet and must live in cramped conditions in small flats sharing the place with almost 20 other students.

Hence the need for a proper validation process and possibly an orientation programme for these arriving students something which FSIO members can consider and come up with a programme.

### FSIO now stands at 25 members

FSIO welcomed its 25th member most recently- Sree Narayana Mission (Singapore).

Sree Narayana Mission (Singapore)'s CEO Mr S Devendran says SNM is honoured to be a part of the FSIO.

"As a social service agency, we are committed to providing a range of social services for the Singapore community regardless of race, language, or religion, in keeping with the teachings of Sree Narayana Guru. Through this partnership, we hope to collaborate with the Indian diaspora to play its part in achieving mutual socio-economic benefits for the larger community and participating institutions as well," he added.

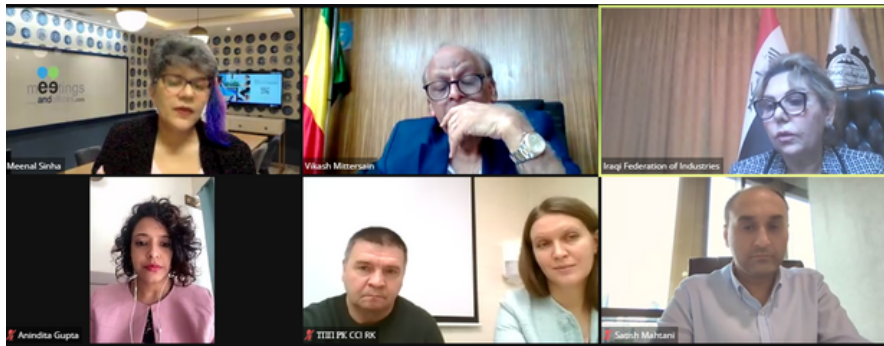
As SNM is expanding its programmes with an additional Nursing Home and Senior Care Centre, it is also looking forward to provide volunteering and Corporate Social Responsibility (CSR) opportunities for member organisations.

Founded in 1948, Sree Narayana Mission (Singapore) is one of Singapore's leading charitable organizations, operating a range of welfare programmes dedicated to helping the community at large.

Meanwhile on the cards, plans to organize Ministerial and Thought Leader dialogues for FSIO members to interact with leading personalities in Singapore.

SICCI also plans to publish FSIO activities and events on its website.

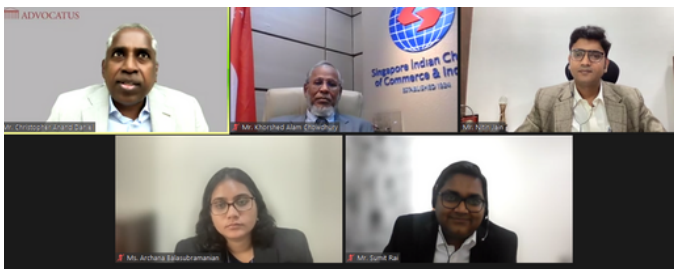
## IBG's 9th Presidents Roundtable 23rd November



IBG, SICCI's international trade association partner had organised a Business Networking session on 23rd November 2021. Presidents from different chambers joined the meeting. SICCI team joined the meeting. The topic for discussion was Advertising & Marketing. The meeting explored opportunities for bilateral trade between countries at the advertising and marketing front. There was a commitment to business match companies in the network to help them collaborate and explore synergies.

SICCI shared that it has established a protocol for business matching SMEs from India with Singapore through networking and 1-1 interaction sessions, and agreed to support IBG on this front.

The IBG President's Roundtable is a monthly meeting between representatives of all IBG's MoU partners across the world. This initiative is driven by the International and Bilateral Trade Relations Committee chaired by Mr Maneesh Tripathi, Vice Chairman, SICCI.



### Mindfulness in International Commercial Contracting

In this webinar held on the 15th of November, Speakers from Agama Law shared tips on how to draft your contracts so that there is less potential for conflict later on, and how to avoid delays. The webinar was chaired by SICCI Director, Mr. Khorshed Alam Chowdhury and moderated by Mr. Christopher from Advocatus Law.

Watch the whole webinar here: [Link](#)



### Practical Strategies and Insights to identify suitable business partners in India, covering tax and regulatory aspects

One of the great challenges while expanding into a new country is finding a partner who can work with you and help your plans succeed. There are several factors to consider when expanding, and you can gain some insights into them from the speakers. This webinar was held on the 17th of November.

Watch the whole webinar here: [Link](#)

For Internationalisation and Business Matching



INTERNATIONAL  
BUSINESS  
DIVISION

**CONTACT US**

<https://ibd-sicci.com/>  
Email Ms Puja at [puja@sicci.com](mailto:puja@sicci.com)

## TritonExec expands in India to support clients' growth objectives

Move into Asia Pacific is going to be pivotal for our clients, says Graham, London-based TritonExec, the global executive search firm specialising in leadership hiring, team hires, and Exec RPO (recruitment process outsourcing) in professional services and fintech, has expanded its presence to India, Japan and Australia. Additionally, the teams will cover Philippines, China, Hong Kong and Singapore markets from their nearshore locations in Asia.

As part of the Asian strategy, TritonExec has opened its headquarters in Hyderabad, and has hired its first 15 employees with a focus to serve English speaking markets as well as add scale to its North America and Europe business.

The firm also confirmed that with this move it has entered into a new global five-year engagement with professional services firm Genpact (NYSE: G) and are in advanced talks with existing clients to expand their service offering across the region.

"Our expansion in India is a strategic choice for us which will help us support our clients in their growth objectives. Asia is an interesting and dynamic economy, which will provide us the scale and domain expertise to continue to provide our high-touch, white-gloved service to our clients, who are looking to scale their business at pace," co-founder Jonathan Morris said in a release on 4 Nov 2021.

Co-founder Ben Graham added, "We have been fortunate that we have clients who love to innovate and help us transform ourselves while transforming our clients' business. Over the past decade we have built strong credibility with our clients who not only trust us with their business but are also our strongest advocates, we would like to thank them for these opportunities.

"This move into Asia Pacific is going to be pivotal for our clients as they can now leverage our international standards, global best practices and consumer grade experience to a candidate market that has expected such a high quality service which we believe has been underserved for a long time."

TritonExec is a global executive search firm that specialises in fintech and professional services. With offices in the UK, US and India, TritonExec provide executive search, multi-hire programmes and executive level RPO services. Simply put, TritonExec enables growth. The firm supplies essential leadership to a number of high-profile worldwide companies that make an impact on the world.

## India-Israel to develop dual use defence technologies

DRDO and DDR&D to jointly fund work on next generation products as a tangible demonstration of the growing Indo-Israeli technological cooperation, Defence Research and Development Organisation (DRDO) and Israel's Directorate of Defence Research and Development (DDR&D) have entered into a Bilateral Innovation Agreement (BIA) to promote innovation and accelerated R&D in startups and MSMEs of both countries for the development of dual use technologies.

The agreement was signed between and Secretary, Department of Defence, R&D & Chairman DRDO Dr G Satheesh Reddy and Head of DDR&D, Israel BG (Retd) Dr Daniel Gold in New Delhi on 9 November 2021, the Ministry of Defence said.

Under the agreement, both countries' startups and industries will work together to bring out next generation technologies and products in the areas such as Drones, Robotics, Artificial Intelligence, Quantum technology, Photonics, Bio-sensing, Brain-Machine Interface, Energy Storage, Wearable Devices, Natural Language Processing, among others.

Products and technologies will be customised to meet unique requirements of both the countries.

The development efforts will be jointly funded by DRDO and DDR&D, Israel. The technologies developed under BIA will be available to both countries for their domestic applications.

## UTI launches Indian Govt bond ETF on AEX

BofA Securities provides seed capital. UTI International Limited (UTI International) has launched an Indian Government bond ETF, which has been listed on the Amsterdam Stock Exchange (AEX) on 8 November 2021. UTI India Sovereign Bond ETF tracks the performance of the Nifty India Select 7 Government Bond Index, which comprises of top 7 most-liquid, local currency sovereign bonds issued by the Central Government of India.

The index has been specifically created by NSE Indices, India's leading index provider, said UTI International.

The index methodology is uniquely designed for global investors considering favorable factors such as high secondary market liquidity, high unutilized limits for Foreign Portfolio Investors (FPIs) and also giving preference to government bonds categorized under the Fully Accessible Route (FAR) by RBI.

BofA Securities has provided seed capital and has been appointed as Authorized Participant.



## Goyal sees exports of Indian services at \$1trn by 2030

India has transformed to 'Brain Office' of the world. Commerce and Industry Minister Piyush Goyal says India is poised to achieve US\$1 trillion target by 2030 for exporting services as global sentiments are changing from 'Why India' to 'Why not India'.

Addressing the Services Export Promotion Council's 'Global Services Conclave 2021' in New Delhi on 9 Nov 2021, he said that services are a key driver of India's economic growth as the sector provides employment to nearly 2.6 crore people and contributes approximately 40% to the country's total global exports.

The services sector had a trade surplus of US\$89 billion in FY 2020-21, he pointed out.

Goyal emphasized, "the service sector is our competitive advantage, powered by Skills, Startups and IT Solutions, and the Indian services have the twin power of universal acceptance and universal attraction."

Appreciating the spirit that led to rise through the tough times faced by the sector, Goyal underlined, "Tough times don't last, but tough people do."

The Minister highlighted that India became the 7th largest services exporter in the world in 2020, moving up the ladder by two positions. Services PMI rose to a decade high of 58.4 in October 2021.

Services, he added, are boosting India's transition from an assembly economy to a knowledge-based economy.

Observing that India has transformed from being the 'Back office' to the 'Brain office' of the world, Goyal said, "India's services export largely comprise of IT/ITes". But the Minister was quick to add, "We need to focus on other potential growth sectors."

Goyal also assured that the Government was actively pursuing market access opportunities such as Free Trade Agreements and has released Rs.56,027 crore under various Export Promotion schemes.

The conclave theme was 'India Serves: Exploring Potential Growth Sectors Beyond IT/ITes'.

## India has \$9bn data centre investment in planning stage

Fresh investments of \$4.6bn have been announced in Feb-Mar 2021. The data center industry in India has approximately US\$9 billion of investment in the planning stage, having attracted of US\$396 million in 2020, according to a ResearchAndMarkets report on "Data Centre Market in India and Outlook Till 2025".

As per industry estimates, data centers in India received US\$977 million of private equity and strategic investments since 2008 of which 40% was infused between January-September 2020.

Fresh investments of US\$4.6 billion have been announced in the country's data center industry during February-March 2021.

Of the IT infra spending, enterprise networking holds the maximum share, followed by servers, said the report on 5 Nov 2021.

Further, within IT infrastructure market, spend on servers was estimated to be US\$860 million in 2020, up from about US\$658 million in 2015.

Data center IT infrastructure investments including total spending on servers, storage, networking, security and virtualization witnessed a growth of approximately 21.4% from 2015 to 2020, said the report.

India Data center Hosting and Colocation market has been largely dominated by captive data centers with share of colocation increasing over the last decade, noted the report.

From a share of 20% observed in 2010, Colocation data centers presently hold nearly 45% of over all data centers in the country. As per the industry estimates, there are about 126 colocation data centers in India spread across India spanning across 7.5 million sq ft of area with a cumulative IT power capacity above 590 MW.

The report covered Nxta Data, Adani, Reliance, L&T, Siemens, Rockwell, Honeywell, NTT, Bharti Airtel, Tata, AtoZ, IBM, NxtGen, Schneider Electric, ABB and Delta.

## WISHING OUR MIGRANT WORKERS SPEEDY RECOVERY

They have left their family and homes and travelled thousands of miles from their hometown to work in Singapore.

They build our homes, clean the spaces and environment and help grow industries and the economy.

They are our unsung heroes- our migrant workers who complement and supplement the local workforce.

And when they were hit by Covid-19, Singaporeans from all walks of life and the corporate and business world swung into action to help them with essential items needed for their recovery either at their dormitories or at centres set up around the island to facilitate home recovery for less serious and mild cases of Covid-19.

One such programme is SICCI Cares a major donation drive organised by the Singapore Indian Chamber of Commerce in conjunction with Deepavali and this year the donation drive's focus and target group has been to collect as many essentials needed by migrant workers, namely those from India and Bangladesh recovering from Covid-19. And the response has been simply overwhelming says SICCI Chairman, Dr T Chandroo.

"As the good old saying goes, "When It Rains, It Pours". And that is exactly my feelings and sentiments looking at the overwhelming support that the Singapore Indian Chamber of Commerce and Industry has received for yet another year of SICCI Cares held in conjunction with Deepavali 2021".



He explained, "This year, our focus has been to help migrant workers from India and Bangladesh who are currently recovering at a community facility set up for Covid-19 patients on home recovery. We hope they recover soon and able to re-integrate back into the economy and help complete the projects they are working for. I am told that the workers are overjoyed with the food and necessary items they have been presented in our care packs.

Our donors came from all walks of life, the common man-in-the street to brother chambers of commerce and industry and businesspeople from the community regardless of race. We have all once again showed our strong Singapore Spirit and the Many Helping Hands approach regardless of for whom the help and assistance goes to. I would like to thank all our donors and well-wishers, volunteers helping to pack the care packs, my staff at SICCI and all Singaporeans who have in one way or another helped to liven up the lives of our workers recovering from Covid-19. One People, One Nation, One Singapore."

### Donations in Cash and Kind Galore

Donations poured both in cash and kind. When publicity for the donation drive began, the request was for donation in kind items to be mainly essential food items, packet drinks and quick edibles.

And the items received ranged from fruit juice packets, cup noodles, biscuits and crunchies sweets like halwa, packets of papadam, rasins, sunflower seeds. just to name a few.

"Covid 19 is one of the most severe challenges that Singapore has faced since independence in 1965. All facets of Life have been affected. In recognition of these dire straits, SICCI has come forward to help in whatever possible", said former Ambassador and SICCI Cares Board Member, Mr K Kesavapany.

Also sharing his views was board member Mr Ameer Ali Abdeali.

"Singapore's success is to a large extent due to the efforts of our migrant workers. They deserve our support and deepest appreciation. Deepavali is a time of rejoicing and cheer amidst bright colourful lights and decorations. This is the best of times to open our hearts and show how much we care for our migrant workers. They truly deserve our help. Thank you so much for your kindness and generosity".

From All Of Us At SICCI,

WE SAY A BIG THANK YOU TO ALL THE GENEROUS HEARTS WHO HAVE LIVENED UP THE LIVES OF OUR MIGRANT WORKERS.



## Behind the Scenes

They are unsung heroes and behind the scenes ensuring that all the donations in kind that were collected reached the migrant workers for who they have been arranged for. They helped with the loading, packing and transportation to the places where the migrant workers were recovering from Covid-19. To them we say A Big Thank You.

Here is what they had to say about their role in SICCI Cares:

### Mr Murugan, V3 Aircon Engineering Pte Ltd

"I would like to do many things to help people in need or for charity, but I don't always have the means. When I heard of this initiative that SICCI was taking part in, I thought the least I could do was volunteer to send the items over to the isolation facility as I had a vehicle. As the items received kept increasing, I knew my van would not be able to accommodate it. So I rented a bigger truck and had the items sent over. I consider this as my small contribution."



### Mr Wilson Sampath & Mr Johnson Babu from Emmanuel Tamil Annual Conference (ETAC), Methodist Church, Singapore.

ETAC contacted us after someone forwarded them the flyer on our SICCI Cares Deepavali project. They enquired if any delivery service is required for the items to be transported and volunteered their service. When asked why they wanted to do so, they replied "Love your neighbour, everybody in Singapore is our neighbour"



L-R Mr Johnson Babu & Mr Wilson Sampath

## Hear from our donors



"Our community service director, Daisy Irani and I were delighted with the positive response from our fellow Rotarians in the Rotary Club of Marina City. Our club bought snacks to bring joy to migrant workers that are quarantined" as a result of Covid-19 during the Deepavali holidays- **Ms Tara Strunk from Rotary Club of Marina City**



"These are tough times for all of us, and we are happy to help where we can. A great initiative by SICCI. Thank you for organizing the donation drive!" - **Mr P.R. Thakore**



SICCI Cares Deepavali Initiative was reported in Tamil Sathi, Mediaworld on November 3, 2021



**தீபாவளியை முன்னிட்டு வெளிநாட்டு ஊழியர்களுக்கு நன்கொடை திரட்டும் SICCI**

தீபாவளியை முன்னிட்டு வெளிநாட்டு ஊழியர்களுக்கு நன்கொடை திரட்டுகிறது, SICCI எனும் சிங்கப்பூர் இந்தியர் வர்க்கக. கொமிச்சைப.

Source: Tamil Seithi, Mediaworld

[Click here to read the full article](#)

**Dr T Chandroo, Chairman SICCI was featured in The Straits Times and Tamil Murasu for the long service award that he received from Silver Ribbon Singapore on November 13, 2021**



**Volunteers crucial to raise mental health awareness amid Covid-19**

Community News -Mental health advocacy Silver Ribbon honoured 15 long-serving volunteers on

Source: The Straits Time

[Click here to read the full article](#)



**மனநல புரிந்துணர்வு மேம்பட தொண்டுதீயர் பணி முக்கியம்**

மனநல புரிந்துணர்வு மேம்படுத்த தொண்டுதீயர்கள் பணி மிக முக்கியம் என்று கலாசார, சமூக இனையர்வுறை அமைச்சுக்கான நாடாளுமன்றச் செயலாளர் எரிக் சுவா தெரிவித்தார்...

Source: Tamil Murasu

[Click here to read the full article](#)

Dr T Chandroo, Chairman SICCI was cited on his comments on Vaccinated Travel Lanes on November 16 and 17, 2021.

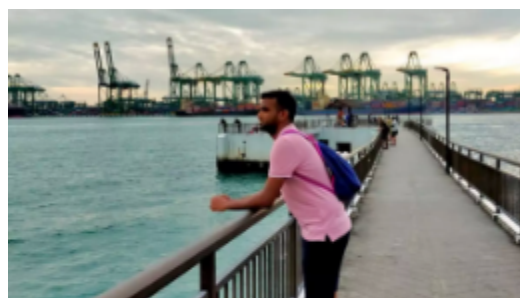


**VTLs with Indonesia and India have plus points, but there are also**

Singapore News -Businesses and people expected to benefit, but continued travel curbs and cost concerns

Source: The Straits Times

[Click here to read the full article](#)



**Indian nationals delighted about upcoming VTL; travel agencies see surge in demand...**

SINGAPORE: At least once a month, Mr Dilli Babu heads to Changi Airport and spends his day watching dozens of planes on the tarmac. As they take off, he...

Source: ChannelNews Asia

[Click here to ready the full article](#)



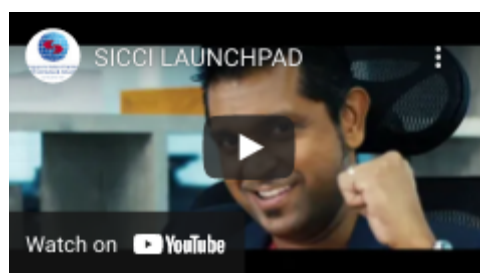
**இந்தியாவுடன் பயண ஏற்பாடு: சிங்கப்பூர்கள் வரவேற்பு உறவுகளும் பொருளியலும் மேம்படும் எ...**

வி. ஜனார்த்தனன் தடுப்பூதி போட்டுகொண்டோருக்கான பயணத் தடத் (விடினம்) திட்டத்தை இந்தியாவுக்கும் சிங்கப்பூர் தீட்டித்திறப்பதைச் சிறிய, நடுத்தர வர்த்தகர்கள், சுற்றுப்பய...

Source: Tamil Murasu

[Click here to read the full article](#)

**SICCI Launchpad 2022 was advertised on Vasantham**



[Click here for more details](#)

## In Conversation with K. Murali Pany

Singapore's top law firms in various areas of the practice of law were recently named and making its mark in Maritime Law again for the second time running was law firm Joseph Tan Jude Benny LLP.

The firm's managing partner is 54-year-old K. Murali Pany and has extensive experience and expertise in commercial and shipping matters.

He shared with SICCI Connects the secrets of success and how the firm has been meeting the challenges thrown up by Covid-19.

**Q:** As managing partner of the law firm, what does this ranking mean to you and your team and what factors would you attribute to in being able to garner this accolade.

**Murali:** It is certainly an honour especially as the accolade is based on feedback from clients and other lawyers. I think it is a combination of factors – expertise, experience and always going the extra mile for the case or the client.

**Q:** What have been some of the challenges that your law firm has had to face in this period of Covid-19 in the areas of day-to-day practice and in dealing with the needs and requests of local and overseas clients. How have all of you been constantly "working safely" and how have you managed to overcome these challenges especially in a time of virtually no travel.

**Murali:** For Covid 19, we implemented the practices recommended by the authorities such as default work from home and split teams. The substance of our practice has not changed. The main challenge has been a change of style to a more remote or virtual approach and the complexities that accompany that. This has involved adopting more or better technology. However, reduction in personal interaction and contact colleagues and clients remains a challenge.

**Q:** How do you ensure both you and your team keep up to date with the latest technological developments in the workplace? How important is the subject of training and retraining and lifelong learning to your law firm and team?

**Murali:** Keeping up to date with technological developments is not difficult as we are regularly approached by vendors and service providers. For us, it's more a question of adopting technology that adds value and serves a useful purpose rather than just for its own sake. We identify a need or purpose and then look for technology that addresses that as opposed to getting the technology and then trying to find a way fit into it. Continuing professional development is critical. The law is the primary tool of our trade. It changes constantly and it is vital to be up to date. So we don't scrimp on legal resources and training.

**Q:** What message would you have for the Indian business community which SICCI represents especially during these times as Singapore slowly recovers and learns to "live with the virus".

**Murali:** Business and society will inevitably recalibrate to the new norm. For now, the focus has to be riding out the storm and positioning to make the most of the upswing. This should include reviewing existing business models and operations, applying the lessons learnt, revamping to improve and manage risk. What worked in the past may not be suitable for the future.

**Q:** Finally, a word of encouragement to all Indian students out there pursuing their education and dreams.

**Murali:** Persevere – believe in yourself and don't be defeated by set-backs. However, the truth is that there is no substitute for hard work and effort. Put that in and the rewards will come.

Congrats to Mr Murali and his team and SICCI Connects wishes them many more years of accolades and top awards.



**Mr K. Murali Pany**  
Managing Partner, JTJB

## Featuring Profiles of SICCI Members



**Mr Anupreet Singh**  
Ordinary Individual Member

Operations Asia (AJW Group) is a global leading independent specialist in the global management of commercial and business aircraft. The company supports airlines in the areas of maintenance , repairs and overhaul and they supply , exchange, repair and lease of airframe and engines components.

Anupreet Singh is the Vice President of the company which provides the civil aerospace sector with most efficient and progressive end to end supply chain solutions for the provision and repair of components, warehousing and logistical service.

We reduce costs, improve profitability and support the brand values, goals and image of our customers", says Mr Singh who is a Senior Operations Executive with a track record of success in operational, strategic, and organizational leadership , improving customer experience and revenue growth to support corporate goals.

He leads all domestic and international activities for the Singapore based branch office to establish strategic direction for the organization.

Mr Singh also drives the development and deployment of core process and operations structure.

He is certified by the Association of Aerospace Industries Singapore as an Internal Auditor with Advanced leadership skill sets with the ability to build, develop, and manage diverse onsite and offshore workforce to meet operational objectives.



**Mr Mohammed Samiullah**  
Prime Exchange Co. Pte. Ltd.  
Ordinary Corporate Member

Mr. Mohammed Samiullah has more than 15 years of Senior Management experience in leading financial institutions and banks at various capacities, working with both local and international banks and financial institutions.

Mr. Sami started his career as Management Trainee Officer and later as Branch Manager in BRAC Bank Ltd. He led the Gulshan Cluster of BRAC Bank Ltd under Distribution Network, before joining Bank Al Falah (a concern of ABU DHABI Group) as Head of Gulshan Corporate Cluster. He later joined one the leading Private Commercial Bank of Bangladesh – Prime Bank Ltd and was deputed to its fully owned subsidiary - Prime Exchange Co. Pte. Ltd. in Singapore.

Prime Bank Ltd Board reappointed him as Executive Director & CEO of Prime Exchange Co. Pte. Ltd. Singapore & he is serving his third term as CEO.

He has helped transform the landscape of Remittance Business for the firm in Singapore with FinTech & Digital Business Applications & Process Reengineering.

Mr. Sami has been instrumental in driving various key initiatives and lead the firm towards a more Robust, Growth Focused Organization as it drive under its so-called GPS (Growth, Profitability & Sustainability) Strategy.

Mr. Sami is Management Committee Member of Remittance Association of Singapore (RAS) & also for Singapore Bangladesh Business Chamber (BDCham) & General Member of Singapore Business Federation (SBF).



## Featuring Profiles of SICCI Members



**Mr Kanan Packrisamy**  
**Herbal Pharm Pte Ltd**  
**Ordinary Corporate Member**

Mr Kanan Packrisamy is the company's Chief Operations and Finance Officer.

The company has been around for the past 16 years in Singapore and its mission is to deliver quality products and supplements to its valued customers and one such product is the Aleppo Soap which originates from Aleppo, Syria.

Centuries ago, this soap was made in the caves says the company.

Marketing the soap in Singapore helps to aid the growth of war-torn Syria in the company's own small way.

Meanwhile the company has been scouring the international market to check out the finest ingredients for its healthy lifestyle products and one focus group for the company currently is to address the needs of the silver generation. For this it has been partnering manufacturers in the Himalayas to New Zealand to bring the finest products to customers.

We create a hassle free shopping experience for all our customers, whereby orders can be placed via our various sales channels: at our two Retail outlets, through our telephone Hotlines, Online through ours' and partner's websites and our Social Media platforms", says the company.

With the landscape of health supplements changing rapidly, Herbal Pharm is also changing with the trends and a healthy customer experience is of Herbal Pharm's utmost priority.



**Mr Pradheep Kodi**  
**iBay Systems**  
**Ordinary Corporate Member**

iBay is an F&B centric B2B and B2C platform which aims to connect Farm to Fork which will benefit all the stakeholders in the entire supply chain.

And Mr Pradheep Kodi is an accomplished management professional with experience in strategic marketing, business development, operations and training. He has a proven track record of improving the company's performance and exceeding company sales revenue and targets through his improved business strategies and marketing campaigns.

A leader who places emphasis on team dynamics, transparency and professional development, Mr Pradheep manages a team of 50 employees across 5 locations globally

He has implemented cutting-edge business strategies to enhance business performance.

His motto- my office door is always open, let us work together to improve the company's dynamics.

### DOWNLOAD OUR MEMBERSHIP APP

<https://play.google.com/store/apps/details?id=com.eventbank.android.attendee>



**My Glue - Apps on Google Play**

The ultimate mobile hub for your events and membership experience.

## SICCI Welcomes its New Members for October 2021

### ASSOCIATE CORPORATE

Vibrant Energy Holdings Pte Ltd  
ABB Pte Ltd  
Bueno Technologies Pte. Ltd.

### ORDINARY CORPORATE

Alangkaar Pte Ltd  
iBay Systems Pte Ltd  
Graymatics-SG Pte Ltd  
Herbal Pharm Pte Ltd  
GreenV Pte Ltd  
Prime Exchange Co. Pte. Ltd.  
Strive Five Internet Pte. Ltd

### ORDINARY INDIVIDUAL

Deepali Bansal  
Anupreet Singh  
Abhinay Tiwari

## WHY JOIN SICCI?

LET US HELP YOUR BUSINESS



Singapore Indian Chamber  
of Commerce & Industry  
ESTABLISHED 1924



\* IOB - INSTITUTE OF BUSINESS  
\* IBD - INTERNATIONAL BUSINESS DIVISION

Apply for SICCI Membership now!  
<https://sicci.glueup.com/register/account>

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**SICCI Jobmatch helps you to get the right candidate for your organization. Please email us at [puja@sicci.com](mailto:puja@sicci.com) stating the candidate ID whom you want to interview.**

Candidate ID	Sector	Highest Qualification	Last job	Years of experience in sector	Age
SICCI-44	Business Development	MBA	country head - india (internationalisation)	3	53
A dedicated professional with high communication skills and a long track record of successful project management of diverse projects. Post graduate in management, with extensive knowledge of current economic, social and regulatory issues for business and projects. Experienced in driving teams and managing projects from concept to completion with timely delivery of projects and close control over quality, costs considering core functionalities and priorities of the business. Possessing wide managing experience to ensure that clear objectives and expectations are delivered. Flexible to adapt and manage multidisciplinary businesses. Excellent knowledge of computers with multiple operating systems, office productivity suites and Microsoft project. Looking for exciting opportunity with ambitious business that wants to grow globally.					
SICCI-45	Business Development	Bachelor	Constituency Manager	3	-
having nearly a decade of work experience in project management across diverse industries, you can count on me to deliver honest work efficiently. A resourceful team player who can multi-task and deliver results in a fast-paced and challenging environment.					
SICCI-46	Engineering	Masters	Lead Engineer	20	48
20 years of experience in various facets of engineering and project management, from concept to full deployment. Knowledgeable in direct applications of Waterfall, Agile, Kanban and Scrum methodologies in non-software industry. Skilled in developing processes to drive improvements and agility. Coached and mentored teams in fast paced multi-cultural environments to support and meet organizations' goals. With multicultural work experiences in USA, Middle East, North Africa, Asia, and Australia, across multifunctional teams					
SICCI-47	Engineering	Diploma	Card Relation Consultant	9	39
Had 9 years of engineering experience within the Oil and Gas industry. Lead the engineering planning, coordination, delivery and execution of project plans. Managed projects from start till end including execution, control, installation & commissioning. Control project costing, prepare and monitor work schedules, procurement, and coordination with all sub contractors. Undertook equipment layout analysis and prepared design drawings indicating arrangement and design intent for a variety of on-site works.					
SICCI-48	Engineering	Masters	Sales Manager	10	42
10 years of engineering experience including 8 years as a sales engineer. Has experience as a product engineer and mold design engineer. Experienced in the sales of semiconductor consumables and systems. Other proficiencies include Project Management, Key Account Management and Risk Management. He has previously assisted in the delivery and tendering of R&D projects.					
SICCI-49	Engineering	Diploma	Regional Channel Sales Engineer	22	52
More than 20 years of experience in sales engineer roles in the construction and Non-destructive Testing (NDT) markets. Experienced in sales, marketing and business development. Proficient in the different aspects of project management including engineering, procurement, contracts, construction, cost & schedule control. Well versed in multiple CRMs including SFDC and SAP.					
SICCI-50	Engineering	Bachelor	Project Manager	17	51
An experienced aviation professional who has a proficient technical and academic background with an in-depth knowledge of engineering practices and business management. Well versed in procurement process optimization including analysis, redesign, implementing and managing projects to improve cost, TAT and quality. Experienced in cost and inventory management meeting critical production yield and throughput. Has vast experience in production planning					



Candidate ID	Sector	Highest Qualification	Last job	Years of experience in sector	Age
SICCI-51	Engineering	Bachelor	Technical & Service Manager	38	64
Offers a unique combination of sales and technical skills with ability to effectively manage departments and teams for performance and bottom-line accountability. Huge spectrum of experience in the Marine Electronic Industry lasting 35 years, and a brief 3 years in the manufacturing industry. Recognised skills and competencies in General Management, Sales management, Service Management, small Projects Management					
SICCI-52	Engineering	Bachelor	Commercial Executive (Contracts Engineer)	9	33
A Mechanical Engineer/Contracts Engineer with more than 9 years of experience in the Energy and Marine sectors specializing in both technical and commercial aspects, including project management. Successfully managed project deliverables and was involved in the entire tender process from request for quotation, bidding, scheduling to settlement. 5 years of experience as a Mechanical Engineer specializing in piping stress analysis					
SICCI-53	Engineer	Diploma	Senior Associate Engineer	13	39
Close to 15 years of experience as an engineer in the area of Quality Assurance. Competencies include generating quality control reports, conducting visual assessment of products to evaluate conformance with quality standards. Experienced in the development, design, and execution of projects.					
SICCI-54	Engineering	Diploma	Project Manager	25	53
25 years of experience within engineering in the areas of project management and sales engineering. Project Manager with extensive experience in the pump manufacturing & supply sector. Managed & executed critical Projects in the Oil & Gas, Marine, Power Supply, Waste Water & Chemical industries					
SICCI-55	Engineering	Bachelor	Senior Project Engineer	7.5	39
Close to 8 years of engineering experience as a project manager. Involved in Integration, Check-out, Installation and Testing (ICIT) reliability testing with Original Equipment Manufacturer (OEM) consultants. Experienced in system (MMR) configuration and analysis of the system log file for troubleshooting. D-Level experience in analysis, troubleshooting, testing and fine tuning of Microwave / RF on the system module.					
SICCI-56	Media & Communications	Bachelor	Retail Sales Executive	2.4	32
An enthusiastic, knowledgeable and driven individual seeking exciting opportunities and new experiences in pursuit of a better tomorrow.					
SICCI-57	Oil & Gas	Diploma	Cargo Surveyor in SGS Testing and Control Services Singapore	7	32
Certified Petroleum Inspector and bulk liquid Oil, Gas and Chemicals custody transfer specialist. 7 years experience in Marine, Oil & Gas industry supervising custody transfer operations in Singapore and overseas for major oil refineries, terminals, marine and other clients. Involved in service and process improvements. Has experience in contract negotiation and acquisition. Certified Professional Scrum Product Owner and SAFe® 5 Agilist					
SICCI-58	Operations	Diploma	Head, Document Management Solutions	11	59
More than 10 years of experience in various roles within operations. Experienced in revamping and implementing a Performance Based Incentive Scheme which resulted in higher productivity. Well versed in the formulation of SOW & KPI, formulation and execution of operational Plans. Has knowledge of ISO Audit procedures. Past experiences include managing overall P&L and direct activities of operations to achieve operational and costs performance targets					

Candidate ID	Sector	Highest Qualification	Last job	Years of experience in sector	Age
SICCI-59	Operations and Management	Bachelor	General Manager - Operations	20	52
20 years of working experience in manufacturing industry in multiple areas such as operations, logistics, procurement and facility management. Proficient in Quality Management System ISO 9001. Previously invovled in commercial project proposals. Experience in Certification/Conformity Assessment Activities (TUV, UL, ATEX IECEX)					
SICCI-60	Product and Factory Operations	Bachelor	Senior Production Manager	30	59
Operations Professional with more than 15 years of overseeing production and factory operations in the chemical manufacturing industry. Strong track record in managing production, factory operations, costs, manpower, maintenance of facilities, Quality (ISO 9001) , Environmental (ISO 14001) and Occupational Safety (OSHA 18001) management systems and local Workplace Safety & Health (WSH) risk management.					
SICCI-61	Quality Control	Masters	Senior QC Planner	6	33
6 years experience in the area of pharmaceutical quality control. Past roles include Quality Control resource, capacity, facility & operations manager, cGMP compliance advisor and Certified Workplace Safety Coordinator. Experienced in establishing quality management system (ISO9001:2015) and ensuring smooth regulatory and customers' audits (HSA, FDA, ICH). Proficient in SAP / LIMS / Trackwise Quality Management System.					
SICCI-62	Quality Control	Bachelor	Project Quality Manager	26	53
26 years of experience as a Quality professional with experience in areas such as New Product/Project Design Quality Management (NPI Quality) and Supplier Development and Quality Management (SQM). Vast experience in reviewing and execution of Project Acceptance and Integration Testing Plans and Procedures. Six Sigma Green Belt certified and proficient in ISO9000 QMS certification process and requirements.					
SICCI-63	Sales & Marketing	Bachelor	Managing Director	9	-
Result-oriented and customer-focused professional with 17+ years experience in using search marketing and web analytics for improved online ROI for client accounts. Track record of building, leading and scaling high performance teams in online sales and support operations.					

# CAREER CONVERSION PROGRAMME (CCP) FOR PROFESSIONAL EXECUTIVES – FRANCHISING & LICENSING TRACK

## Reskilling & Redeploying PME Talent to support business recovery and growth post COVID-19

A timely and direct manpower support by Workforce Singapore to reskill, redeploy and create jobs as companies recover from COVID-19 crisis.

Businesses have transformed significantly; new business formats and operation procedures will need to be transferred to both local & overseas partners to ensure brand consistency.

This programme is administered by the Singapore National Employers Federation with training provided by the Franchising and Licensing Association (Singapore).

### Target participants

- Existing PMET staff (current jobs made redundant)
- New hire (PMETs)

### Job roles

- Franchise-brand/operation manager (placed within local or overseas market; in SG owned or overseas franchisees' operations)

Participants will go through 12 days or 96 hours of synchronous e-learning for 6 compulsory modules (conducted by FLA) & 3 months structured On-the-job training provided by employers.

### Target Industries



### Enrolment:

1st Quarter 2022 intake is now open!

Singapore registered companies intending to reskill, redeploy and/or hire new staff for franchise related roles, do email [tricia@flasingapore.org](mailto:tricia@flasingapore.org) to indicate interest / check availability as there are limited placements available.

*\*New hires joining companies from 1 Nov 2021 to 7 Jan 2022 should fit within the quarter intake batch.*

*\*Redeployment applications to be provided to FLA from 1 Nov 2021 to 17 Dec 2021*

*\*Subject to changes*

### Training Grant and Salary Support

S/N	WSG's Funding to Employers	Standard Rate	Enhanced Rate
1.	Course Fee Grant	Up to 70% course fee funding	Up to 90% course fee funding (20% course fee top-up is funded by SkillsFuture Singapore for SME-sponsored SCs/PRs trainees under the Enhanced Training Support for SME or mature SC trainees aged 40 years and above under the Mid-Career Enhanced Subsidy).
2.	Salary Support	Up to 70% of monthly salary for CCP training duration (capped at \$4,000 per month)	Up to 90% of monthly salary for CCP training duration (capped at \$6,000 per month). For SC trainees who are unemployed and actively seeking employment for six months or more, and/or SC trainees aged 40 years and above in the year of commencement of CCP.

The Programme is open to all company-sponsored applicants who meet the following General Eligibility Criteria:

#### For Employers

- Registered or incorporated in Singapore with a valid Unique Entity Number (UEN) with Accounting and Corporate Regulatory Authority (ACRA);
- Offer a full-time PMET position related to a job role which the CCP is for, with a minimum fixed monthly salary of \$2,500 or more, and at least a 12-month employment contract;
- Must have the knowledge and capacity to provide structured on-the-job training for the candidate;
- Ensure that new hires cannot be:
  - A shareholder of the CCP company, or its related companies;
  - Related to the owner(s) of the company; and
  - Immediate ex-staff of the company or its related companies.
- Commit to CCP training arrangements for the trainees.

#### For New Hires

- Be a Singapore Citizen (SC) or Permanent Resident (PR) aged 21 years and above;
- New hires must have graduated or completed NS, whichever is later, at least two years at the point of application;
- Must be a newly hired PMET (i.e. not more than one (1) month from date of employment), and nominated by an eligible company for the CCP;
- Must not have prior working experience or in a similar job role in previous employment;
- Must not be a shareholder of the participating company, or its related companies;
- Must not be related to the owner(s) of the participating company; and
- Must not be immediate ex-staff of participating company and its related companies.

#### For Redeployment of Existing Staff

- The full-time job role must be at-risk of redundancy;
- Redeployed job role must be in franchising-related job roles;
- Be a Singapore Citizen or Permanent Resident aged 21 years and above;
- Must have graduated or completed NS, whichever is later, for at least two years prior at the point of application;
- Must not have prior working experience or be in a similar job role in previous employment;
- Must not be a shareholder of the CCP company, or its related companies;
- Must not be related to the owner(s) of the CCP company;
- Must be hired for at least one year at the company.

Please contact [tricia@flasingapore.org](mailto:tricia@flasingapore.org) or whatsapp 84484341 for enquiries on programme fee and curriculum/course details.

Programme Administrator

**SNEF**

Email: [ccp@snef.org.sg](mailto:ccp@snef.org.sg) Contact: 68276977





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- Raffles Courtyard
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- Osteria by Alain Ducasse (New!)
  - 藝 yi by Jereme Leung
- The Grand Lobby (Mon-Fri only)
  - La Dame de Pic



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Floral Boutique

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- Discounts & privileges are not applicable with other promotions discounts or offers
- Prior reservation must be made for all experiences (Staycation, Dining or Spa) via email to [alina.han@raffles.com](mailto:alina.han@raffles.com) and quote "SICCI"
- Reservation is subject to availability. Not applicable on Eve of Public Holidays, Public Holidays and Black-out dates 16-20 November 2021
  - Members verification will be required
- Offers are **valid till 23 December 2021** unless otherwise stated
- Rates quoted are subject to 10% service charge and prevailing 7% goods and services tax



# SICCI LAUNCHPAD

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